

Tuesday, 26 September

17:00 – 19:00

Welcome Function (University House @ The Woodward)

Wednesday, 27 September

08:30 – 09:00

Registration (Level 1 Foyer)

09:00 – 10:30

Leadership (Room 106)

Markets 1 (Room 108)

Prosocial Preferences (Room 109)

09:00

**Pushkar Maitra**, Monash U  
The fairer sex? Women leaders and the strategic response to the social environment

**Jingjing Zhang**, UTS  
Information aggregation and market (in)efficiency

**Romain Gauriot**, U Sydney  
Altruism or marginal utility?

09:30

**Maria Recalde**, U Melbourne  
Leadership and risk taking: Field evidence from Malawi

**Zhengyang (Leo) Bao**, Monash U  
Algorithmic third-party advice in markets with complex goods

**Lu Dong**, U Nottingham  
Favoritism, monitoring and equity in team production

10:00

**Ananish Chaudhuri**, U Auckland  
(Un)willing to lead? An experimental study on gender and leadership

**Anmol Ratan**, Monash U  
Markets and income inequality: An initial investigation

**Vera te Velde**, U Queensland  
Communication of sentiments and expectations in gift exchange

10:30 – 11:00

Morning Tea (Level 1 Foyer)

11:00 – 12:00

Keynote 1: Erkut Ozbay (The David P. Derham Lecture Theatre)

Laboratory Experiments for Economic Policy Making

12:00 – 13:30

Lunch (Level 1 Foyer)

13:30 – 15:00

Field (Room 106)

Gender (Room 108)

Risk (Room 109)

13:30

**Dipanwita Sarkar**, QUT  
Assam riots in India in 1980s: Examining the behavioural outcomes

**Stephen Whyte**, QUT  
Are men worth more than women? An experiment in gendered wage rate framing in the context of the Australian labour market

**Elif Incekara Hafalir**, UTS  
Zero effect explains deviations from expected utility in Allais-type tasks

14:00

**Charles Yaw Okyere**, U Bonn  
Household water, sanitation and hygiene investment decisions after relaxing information constraint

**Anwasha Bandyopadhyay**, Monash U  
Gender differences in the stability of risk attitudes

**Tai-Sen He**, Nanyang Technological U  
The effects of first-person pronoun use on risky decision-making: Evidence from laboratory and online experiments

14:30

**Tom Wilkening**, U Melbourne  
Land trade and development: A market design approach

**Ananta Neelim**, RMIT  
Self-promotion and gender inequality: Aiding women break the shackles of modesty

15:00 – 15:30

Afternoon Tea (Level 1 Foyer)

15:30 – 17:00

Finance and Insurance (Room 106)

Methodology (Room 108)

Overconfidence (Room 109)

15:30

**Anupama Sethi**, Monash U  
Social capital or physical collateral? Understanding repayment performance in microfinance

**Boon Han Koh**, U Melbourne  
Eliciting beliefs about actions of others: Does QSR really distort belief reports?

**Alice Solda**, QUT  
Overconfidence: Fooling yourself to better fool others?

16:00

**Franziska Tausch**, U Sydney  
Compulsory versus voluntary insurance: How contract formation affects fraudulent behavior

**Subrato Banerjee**, QUT  
Dictators in the field: The private moral calculus of economic agents

**Joyce Sadka**, ITAM  
Overconfidence and settlement: Evidence from Mexican labor courts

16:30

**Le (Lyla) Zhang**, Macquarie U  
Incentives, environment and compliance in the finance profession

**Pablo Guillen**, U Sydney  
Psychometric evaluations in the experimental lab

**Maroš Servátka**, MGSM  
The role of numerical anchors in performance time estimation

18:30

Conference Dinner (University House @ The Woodward)

Thursday, 28 September			
<b>09:00 – 10:00</b>		<b>Behavioral 1 (Room 106)</b>	<b>Governance (Room 108)</b>
<b>09:00</b>	<b>Yu-Chin (Annie) Hsiao</b> , U Canterbury / MGSM Better decision with context than without in sequential search	<b>Nick Feltoovich</b> , Monash U Campaign promises and election results with selection and accountability: Experimental results	<b>Stephanie Heger</b> , U Sydney Redesigning the market for volunteers: A donor registry
<b>09:30</b>	<b>Guy Mayraz</b> , U Melbourne Utility and procedures --- What came first?	<b>Aaron Nicholas</b> , Deakin U Assessing the abuse of bargaining power: A reasonable approach?	<b>Peter Bossaerts</b> , U Melbourne The Efficient Markets Hypothesis does not hold when securities valuation is computationally hard
<b>10:00 – 10:30</b>			
<b>Morning Tea (Level 1 Foyer)</b>			
<b>10:30 – 12:00</b>		<b>Altruism (Room 106)</b>	<b>Identity (Room 108)</b>
<b>10:30</b>	<b>Grzegorz Mardyla</b> , Kindai U / RMIT An experiment on conformity in deception	<b>Lata Gangadharan</b> , Monash U Impact of social identity and inequality on anti-social behavior	<b>Xueting Wang</b> , U Sydney Do adolescents show self-control in food and financial decisions?
<b>11:00</b>	<b>Lingbo Huang</b> , Monash U Do we perceive failing to hear one's voice out as disrespectful?	<b>Michal Ďuríník</b> , MGSM Internal promotion, external hiring and group identity	<b>Elias Khalil</b> , Monash U How bad is the consumption of soft-drinks?
<b>11:30</b>	<b>Tetsuya Kawamura</b> , Kansai U The higher (lower) cognitive ability, the more generous the elderly (young): Evidence from dictator game experiments	<b>Andreas Leibbrandt</b> , Monash U Increasing workplace diversity: Evidence from a recruiting experiment at a Fortune 500 company	
<b>12:00 – 13:30</b>			
<b>Lunch (Level 1 Foyer)</b>			
<b>13:30 – 14:30</b>			
<b>Keynote 2: Tim Cason (The David P. Derham Lecture Theatre)</b>			
Continuous Time Crowdfunding with Refund Bonuses			
<b>14:30 – 15:00</b>			
<b>Afternoon Tea (Level 1 Foyer)</b>			
<b>15:00 – 17:00</b>		<b>Contests (Room 106)</b>	<b>Policy Intervention (Room 108)</b>
<b>15:00</b>	<b>Juliana Silva-Goncalves</b> , QUT Does affirmative action influence effort: An experimental investigation	<b>Erte Xiao</b> , Monash U When the social norms approach fails	<b>Johannes Hoelzemann</b> , UNSW Organizational design and coordination failure in the network minimum game
<b>15:30</b>	<b>Simeon Press</b> , U Melbourne Decision-making under pressure: A study of tennis professionals	<b>Danielle Merrett</b> , DPC, NSW Govt Security bond for unconventional gas development: An economics experimental study	<b>Vai-Lam Mui</b> , Monash U The impact of group size and prior interaction failure on cooperation in the inter-group prisoner's dilemma
<b>16:00</b>	<b>Aaron Blanco</b> , U Melbourne My only competition is my belief - The power of leading or lagging in multi-stage tournaments	<b>Lana Friesen</b> , U Queensland An experimental analysis of regulatory interventions for complex pricing	<b>Ailin Leng</b> , U Queensland An experimental implementation of cooperative games
<b>16:30</b>	<b>Lionel Page</b> , QUT The causal effect of winning in dynamic contests	<b>Jonas Fooker</b> , U Queensland The role of incentives and policies motivating health prevention in the presence of social spill-overs	
<b>17:00</b>			
<b>End of the Workshop</b>			